

### **Who is Point-of-Care Partners?**

### We are THE Nation's Leading Data Standards and Interoperability Consultants

- A National consultancy since 2002 (35+ states, 110+ Associates) focusing on healthcare Interoperability across the Payer, Delivery, Health IT Vendor, HIE, Government, and Pharma ecosystem
- Engaged with Standards bodies and Accelerators across the Interoperability spectrum, including HL7, HIMSS, DaVinci, CARIN, NCPDP, and numerous others
- We possess a comprehensive staff of widely respected national experts, with most Associates having > 15-20 years experience in the Interoperability field

- The Program Managers for the DaVinci HL7 FHIR Accelerator Program, the Nation's leading and largest FHIR program
- POCP is a *Virtual Consultancy* model at our core, able to manage wide-scale projects with minimal onsite requirements.
- Leading subject experts who have been involved in or run projects such as:
  - The launch and growth of numerous HIEs
  - Strategy and Development of ePrescribing and Prior Authorization standards and functionality
  - Deep engagement with stakeholders for standards, strategy, and functionality

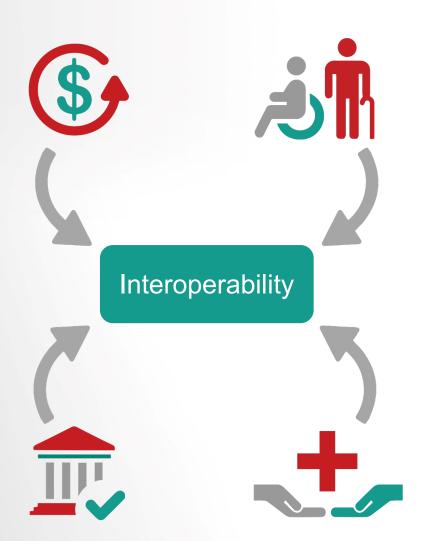
### **Interoperability Drivers**

#### **Shift to Value-Based Care**

- Focus on outcomes
- Innovation in business models and use of technology
- Shared Upside/Downside between payers/providers

#### **Regulatory Requirements**

- Data Sharing
- Coverage Portability
- Price Transparency
- Ensure privacy and security



#### **Consumer Demand**

- Ease of Access
- Clear understanding of benefit and coverage
- Ability to see cost/quality data
- Patients Manage own data
- Ensure privacy and security

#### **Quality and Safety**

- Improve information and attestation in workflow
- Follow agreed upon best practices
- Unlock payer data to care givers

## **Benefits of Interoperability**



**Lower Cost of Care** 



**Increased Care Coordination** 



**Greater Consumer Engagement and Shared Decision Making** 



Improved Consumer Experience



**Better Patient Outcomes** 



**Improved Quality and Safety** 



**Greater Operational Efficiencies** 

# **Tools and Organizations Driving Interoperability**



#### **Policy and Regulation**

- Centers for Medicaid and Medicare Services (CMS);
- The Office of The National Coordinator for Heath Information Technology (ONC)
- National Centers for Vital Health Statistics
- Health IT Advisory Committee
- WEDI (HHS Advisor to Harmonize Health IT)



### **Engaging and Influencing**

- Associations ie. AMA, AHA, AAFP, BCBSA, Leavitt Partners, EHRA, AHIMA, HIMSS
- Industry Projects: Commonwell, Sequoia
- HL7 FHIR Accelerators ie. Da Vinci, CodeX, CARIN, GRAVITY
- Individual Organizations



# **Standards and Implementation Guidance**

- Standard Development Organizations;
  Health Level Seven (HL7), X12, NCPDP
- Terminology/Code Sets; ICD, SNOWMED
- Appointed coordination and oversight organizations; CAQH & CAQH Core, WEDI



### **Standards Driving Next Wave of Innovation**

- Rise of APIs
  - FHIR built for purpose
  - ONC FAST
  - Role of Implementation Guide and Tooling
- Now 5 Accelerators and more collaborations appearing monthly
  - SDOH
  - VBC
  - Consumers
  - Cancer Burden Reduction
  - Pharma Research
- Convergence of clinical and administrative data
  - USCDI
  - TEFCA & QHINs
  - Tradition players shifting WEDI/CAQH/X12/NCPDP evolution and role in API community
  - ICAD Taskforce

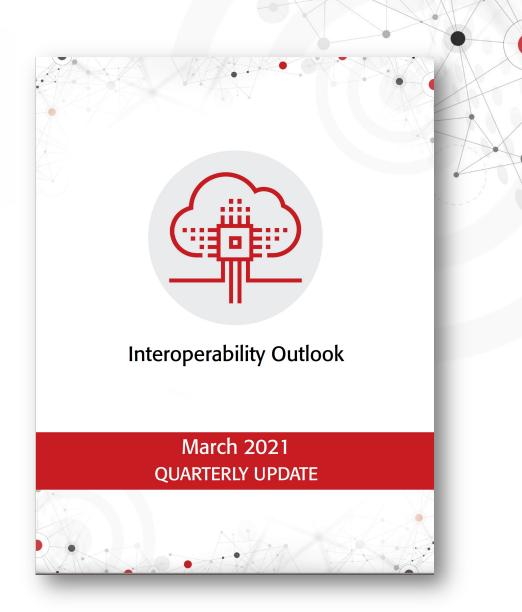


Organizations with focus, maturity or growing competencies are now poised to come through transformation faster and more nimble

### **Interoperability Outlook**

Stay on top of the rapidly changing interoperability landscape by subscribing to POCP's Interoperability Outlook. Our team monitors, tracks and analyzes the bustling interoperability ecosystem so you don't have to:

- Annual subscriptions include the following:
  - Quarterly Reports with updates and analysis
    - Federal activity
    - Standards highlights
    - Multi-Stakeholder Collaboratives progress
    - Key industry news
  - Quarterly lunch and learns
    - Expert consultants provide an overview of that quarter's report, highlight key areas of interest and take questions
    - Analysis of what this information could mean for your organization
  - 3 hours quarterly consultant time for questions/discussion





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