

# *How Provider-Payer Collaboration Maximizes Value Based Performance Reporting*

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**HIMSS** 23

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# *Meet Our Speakers*



**Semira Singh**

*Director, Population Health  
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Project PMO and Senior  
Consultant, Point-of-Care Partners*

# *Conflict of Interest Slide*

Semira Singh and Teresa Younkin

Have no real or apparent conflicts of interest to report.

# Agenda

Learning Objectives

Introductions: Core Use Case Team

Overview of HL7 Da Vinci Project and Use Case

Brief Overview of Value Based Care

Current State of Value Based Reporting Data Exchange

Value Proposition of Standards

Use Case Deep Dive

Timeline

Questions

# *Learning Objectives*



**Learning Objective 1:** Discover the benefits of a standards-based approach to interoperability and how the multi-stakeholder initiative is helping the industry solve healthcare interoperability problems and meet federal requirements.










**Learning Objective 2:** Compare two stakeholder-based perspectives of the standards-based strategies and lessons learned.

**Learning Objective 3:** Identify how to get involved, join the growing collaborative community and directly access all of the free and open resources of the multi-stakeholder HL7 Da Vinci Project to solve your interoperability challenges.

**Learning Objective 4:** Identify benefits and progress of shifting from traditional file formats to real time data exchange between providers and payers to unleash the data required for value based care contracts to be successful.

**Learning Objective 5:** Discuss the impact of moving to real-time data exchange and synchronization of contract performance with payer and provider partners.

# Core Use Case Team

Role	Name	Organization	Email
Project Co-Lead	Teresa Younkin	 Point-of-Care Partners	Teresa.Younkin@pocp.com
Project Co-Lead (Provider)	Semira Singh Vincent Powell	 Providence	Semira.Singh@providence.org Vincent.powell@providence.org
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PMO/Program Manager	Jocelyn Keegan	 Point-of-Care Partners	Jocelyn.keegan@pocp.com
PMO/Process Support	Holli Murphy	 HL7 FHIR	Holli@hl7.org



# Overview of the HL7 Da Vinci Project

## PROVIDERS



## EHRs



## PAYERS



## VENDORS



## INDUSTRY PARTNERS



For current membership: <http://www.hl7.org/about/davinci/members.cfm>

The above listed Blue Cross and Blue Shield companies are independent licensees of the Blue Cross and Blue Shield Association.

Rev 3/2/23.

\*Indicates a founding member of the Da Vinci Project. Organization shown in primary Da Vinci role, Many members participate across categories.

# Overview of the Da Vinci Use Cases



## Clinical Data Exchange



## Coverage, Transparency & Burden Reduction



## Quality & Risk



## Foundational Assets



- \* Referenced in or supports Federal Regulations
- ♦ Aligned with expected Federal Regulation
- ◐ Dial denotes progress in current STU Phase
- Potential new discovery project

Use Cases: <https://confluence.hl7.org/display/DVP/Da+Vinci+Use+Cases>



Overall  
Maturity:

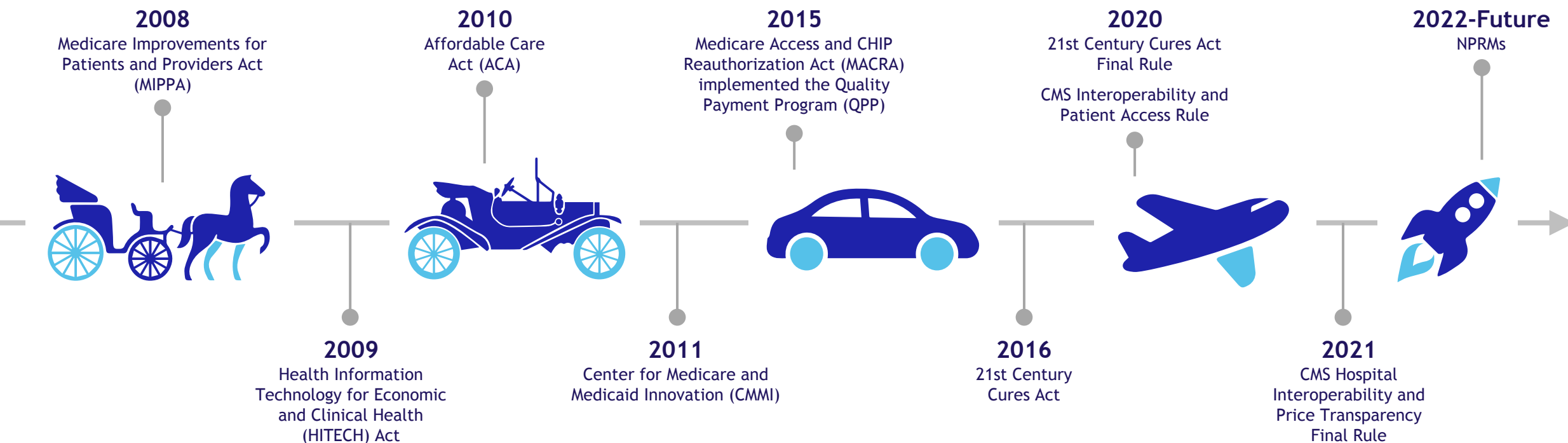
Most Mature

Active Growth

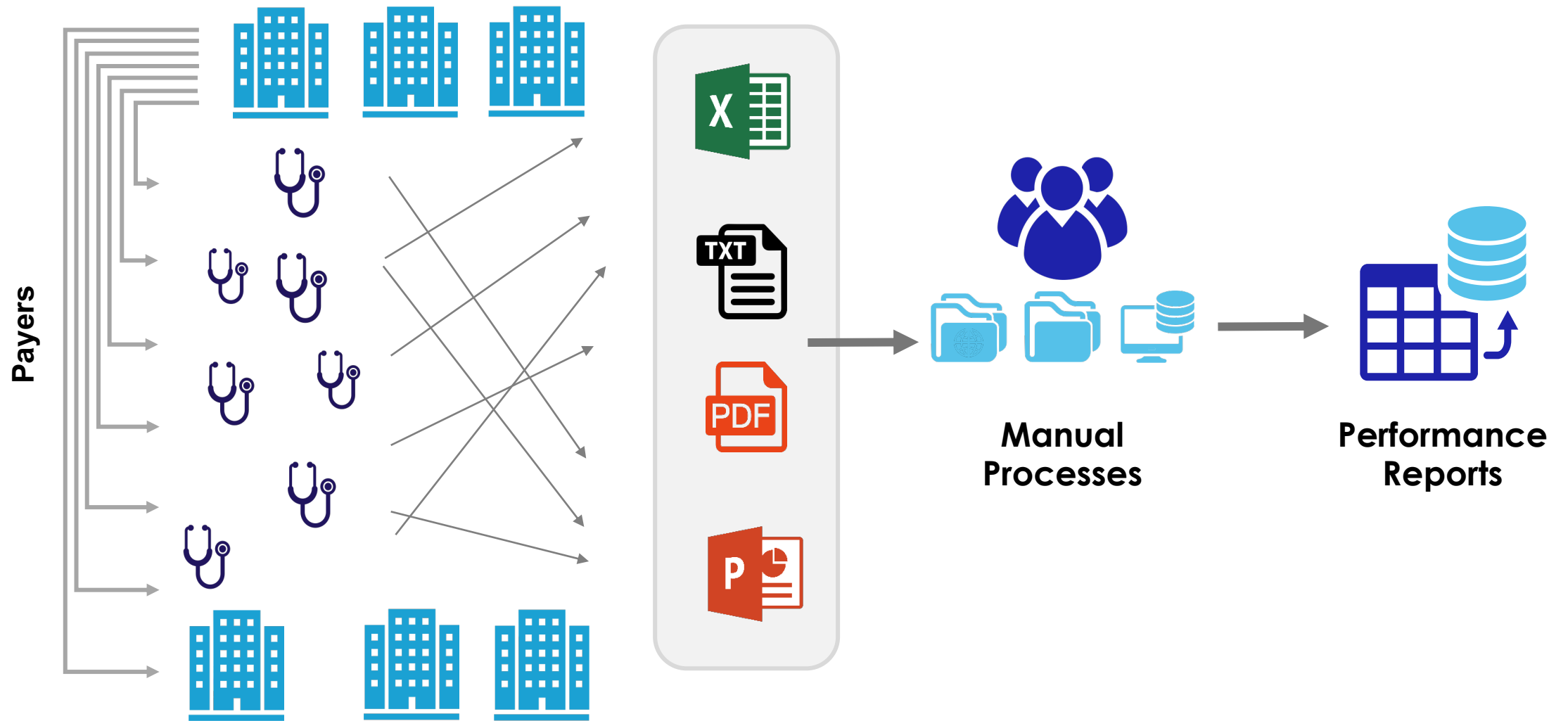
Least Mature



# History of Value Based Care and Reporting Needs



# Challenges



# ***Value Based Performance Reporting (VBPR) IG Adds Value to the Provider/Payer Relationship:***



## **FINANCIAL VALUE**

Structured data  
transmission to normalize  
data content



## **FOUNDATIONAL (WORKFLOW) VALUE**

Potential for new and  
enhanced business  
processes



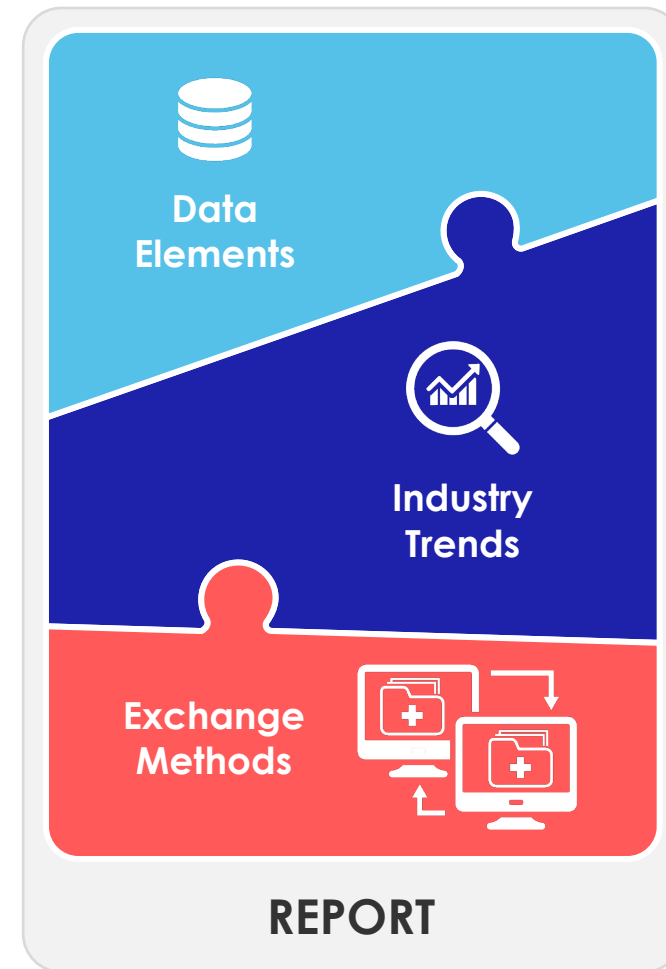
## **ACCURACY**

Reduction of errors  
due to manual  
processing of the  
data files

# *Real World Input to Identify the Use Case*

We evaluated our options to create a standardized report and exchange mechanism with industry trends and trajectory for healthcare data.

Out of the evaluation we understood the subject was complex and wanted to level set the use case based on our assumptions.



# *Real World Input to Identify the Use Case*

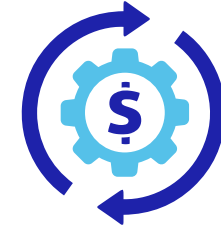
## Assumptions:



Reporting on the overall financial performance and major contract terms during the performance period



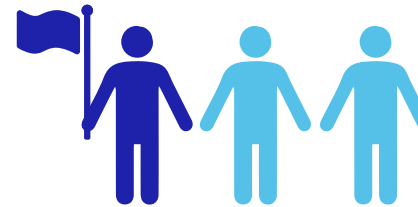
Based on production reporting from other programs



Adjustment to payments based on financial performance



Risk prediction model information, if provided, is a part of VBC (clinical and financial risk)



VBC is not dependent on other Implementation Guides

# *In Scope*

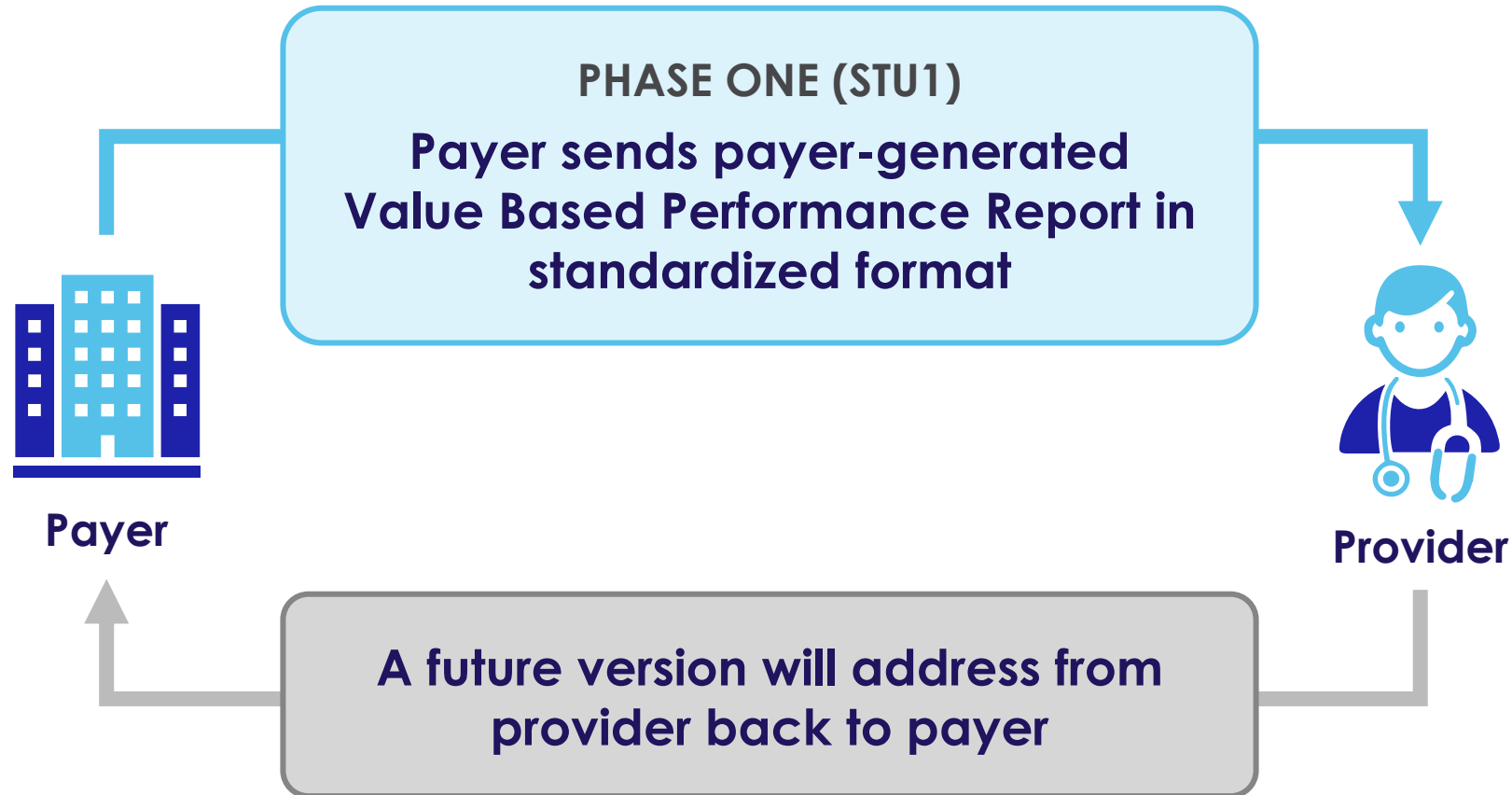


**IN SCOPE (STU1\*)**

- ✓ You don't need to boil the ocean
- ✓ Business to Business relationship
  - Contract level
- ✓ Established process to calculate and create data set for an established contract
  - Generate performance report
- ✓ Security is covered in HL7 FHIR implementation
  - Data exchange from payer to provider

Standard Trial Use1\*

# *Value Based Performance Reporting STU 1*



# Sample Data Elements



## Contract Data Elements:

Organizational Name



Contract Name

Payer name

Line of Business



Attribution/Roster

## Financial Data Elements:

Average Risk Score

Revenue

Medical/Rx Cost

Target Medical/Rx Cost

Variance Medical/Rx Cost

Medical Loss Ratio

Care Coordination Fees

Shared Savings/Loss

Capitation

Total Paid Claims

Incurred But Not Reported  
(IBNR)

Run Out Claims



## Quality Data Elements:



Measure ID



Measure Description



HL7 Value Set: (MeasureType)



Numerator



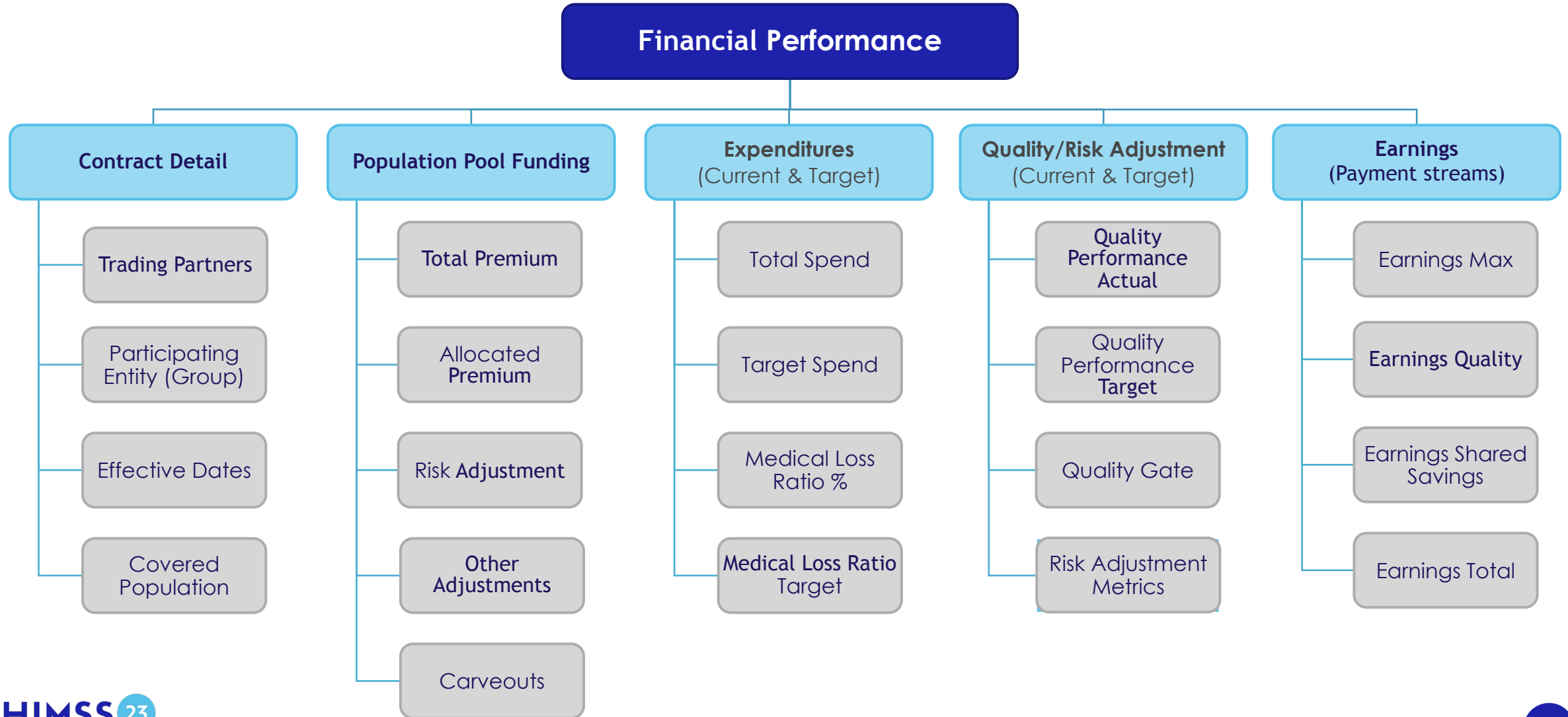
Denominator



Score: (HL7 MeasureScoring)



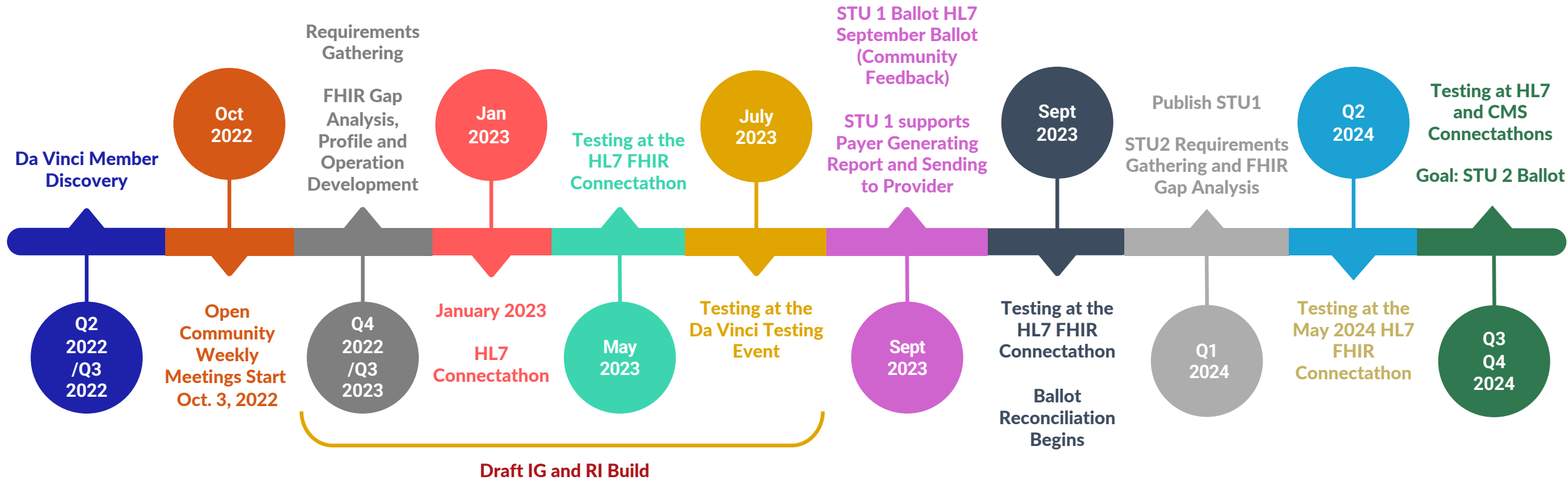
# Proposed Design Categories



# FHIR Mappings: Map Once Use Many

VBPR SAMPLE REPORT					
Contract Details					
Medicare Advantage Plan					
Cohort #1 HMO	HMO	Cohort #2 PPO	PPO		
Contract Term	1/1/2022 - 12/31/2024	Contract Term	1/1/2022 - 12/31/2024		
Performance Period	1/1/2022 - 12/31/2022	Performance Period	1/1/2022 - 12/31/2022		
Line of Business	Medicare	Line of Business	Medicare		
Risk Type	Upside	Risk Type	Upside/Downside		
Quality Incentive	Yes	Quality Incentive	Yes		
Care Coordination Fee	Yes	Care Coordination Fee	Yes		
		HCP LAN APM Framework	3B - Dual Risk APMs and Shared Savings		
Shared Savings - Gated on Quality					
Service Start Date:	01/01/2022				
Service End Date:	11/31/2022				
Paid Through:	12/31/2022				
Composite Star Score	Years 1-3 Gain Share (upside)	Years 1-3 Risk Share (downside)			
3.8	50%	80%			
Year - Month	Member Months	Avg Risk Score	Revenue PMPM	YTD Quality Payment - Chronic	YTD Quality Payment - Office Visit
Row Labels	Sum of Member Months	Sum of RISK_SCORE_avg	Sum of Revenue_PMPM		
2021	300	0.70	\$33	\$11,900.00	\$300.00
HMO	100	0.80	\$60	\$3,966.67	\$100.00
Region 1	50	0.90	\$60	\$1,983.33	\$50.00
Region 2	50	1.00	\$60	\$1,983.33	\$50.00
PPO	200	1.10	\$20	\$7,933.33	\$200.00
Region 1	150	1.20	\$13	\$5,950.00	\$150.00
Region 2	50	1.30	\$40	\$1,983.33	\$50.00
Care Coordination Fees		Quality Incentive Payments		Quality Incentive Payments	
Service Start Date:	01/01/2022	Chronic Care Management Incentive Program		Chronic Care Management Incentive Program	
Service End Date:	11/31/2022	Service Start Date:	01/01/2022	Service Start Date:	
Paid Through:	12/31/2022	Service End Date:	09/30/2022	Service End Date:	
\$5.00	this is \$5pmpm	Paid Through:	09/30/2022	Paid Through:	
October STARS Composite Score	3.8				
Condition Count	>=4 STARS	<4 STARS			
1	\$30	\$20			
Condition Count	Eligible Members (Denom)	1 Gap Closed	2 Gaps Closed	Interim Payment Rate	Earned Incentive
1	100	20	0	\$20	\$400
2	200	30	0	\$50	\$1,500
3	50	20	0	\$100	\$2,000
4	50	10	0	\$200	\$2,000
5+	100	20	0	\$300	\$6,000
Total	500	100	0		\$11,900

# VBPR Use Case Timeline



\*STU = Standard for Trial Use

# *VBPR Use Case Participation*

## HL7 Connectathon

**May 6-7:** New Orleans - Looking for organizations to test

**May - July September:** Weekly meeting to update the Implementation Guide from Connectathon and feedback

## HL7 Da Vinci Testing Event

Looking for organizations to test

**July – September:** Weekly meeting to update the Implementation Guide from testing event and feedback

## HL7 Connectathon

**September 9-15:** Present ballot for Implementation Guide and testing at Connectathon

**September-November:** Ballot reconciliation and publication of Implementation Guide



# *Get Involved & Learn More at HIMSS & Beyond*

## Join the weekly meetings on VBPR!

- Mondays 2 - 3 p.m. ET
- Scan code to access details.

## Visit the HL7 Da Vinci Project Kiosk

- Find us at the Interoperability Showcase, located in North Building, Hall B, Booth 7946-28.
- Talk to Da Vinci members who are implementing HL7 FHIR APIs
- View demonstrations

## Scan the QR code to join us

- Access our presentation schedule
- Access resources on our Welcome Page
- Sign up for our latest news, including our monthly Community Roundtable webinars



**We look forward to continuing the conversation!**

# Questions



# Thank You!



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